



THE GREATER
**SARASOTA
CHAMBER**
OF COMMERCE

CareerEdge
Funders Collaborative

A QUARTERLY ELECTRONIC NEWSLETTER BY CAREEREDGE FUNDERS COLLABORATIVE

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NEWS UPDATE

CareerEdge Brings Nearly \$600,000 To Bolster Regional Workforce Development

This year, CareerEdge raised \$592,280 from 12 different organizations including financial institutions, county government, private foundations – both local and national. With their support, CareerEdge will continue its efforts to improve the workforce climate in Sarasota and Manatee counties.



CareerEdge helps workers advance into higher-skill/higher-wage careers, while providing employers with the workers they need to accelerate growth. As a nonprofit, CareerEdge could do not conduct its innovative work without the support of funders.

Many thanks to: Gulf Coast Community Foundation, Charles & Margery Barancik Foundation, Bank of America, Sarasota County Government, National Fund for Workforce Solutions, Harry and Jeanette Weinberg Foundation, The Boeing Company, WK Kellogg Foundation, Eppard Family Foundation, Regions Bank, COVID-19 Response Initiative, Private Donors and Giving Challenge supporters.

Labor Market and Workforce Development System Data Toolkit

Corporation for a Skilled Workforce developed this toolkit for community leaders and workforce professionals to better understand what data and related resources are available to answer critical questions about local and regional labor markets.

[**More Information**](#)

CareerEdge Continues a Decade of Partnership and Workforce Development

Founded during the Great Recession, CareerEdge's programs and strategies were born in response to economic and workforce challenges. Through partnerships with employers, educators, and funders, CareerEdge has spent the last decade turning challenges into workforce opportunities for our community. The impact to our local community over the last decade is pictured below.

Executive Summary: 10 Years of Impact



* Includes CEFC-trained people prior to and including 2019.
(Typically raises & promotion data lag training by up to one year.)

CareerEdge is ready to apply its proven model to address the new economic and workforce challenges, and with the continued renewal of support, will rise to meet our community's needs. Click the button below to view the full report.

[View Full Report](#)

CareerEdge Assists Trade Students with Grant from COVID-19 Response Initiative



This Spring, CareerEdge helped trade students get hands-on experience with new support from a \$20,000 grant from the COVID-19 Response Initiative, Charles & Margery Barancik Foundation, Gulf Coast Community Foundation, and Truist Foundation.

The funding bolstered CareerEdge's work with HVAC and manufacturing employer partners to place full-time Suncoast Technical College trades students, who were only months away from graduation, in paid internships when schools went online in March. The internship program fills trades employers' immediate need for workers and provided an opportunity for students to

receive an hourly wage, gain hands-on skills and course credit, and sets them up to secure a job after graduation.

15 interns were placed with local HVAC and manufacturing employers. Most of the internships finish in a few weeks, and of those that have completed their internships, 71% of the students have been hired.

More Information

HVAC Installation & Maintenance Fast-Track Training Graduation

On Tuesday, June 30th CareerEdge hosted an HVAC Installation & Maintenance Fast-Track Training Graduation. Six program participants graduated with their EPA certification, HVAC maintenance, preventative maintenance, forklift, job site safety and equipment repairs skills as well as Bridges to Careers Soft Skills training.



The HVAC Fast-Track Training is a way for employers to quickly fill in demand HVAC openings that offer a career pathway for future promotions within the industry. CareerEdge brought HVAC employers and Suncoast Technical College (STC) together to identify the specific curriculum components for this consolidated, employer led hands on training.

In March, the instructor quickly adapted the curriculum when STC transitioned to online learning by developing presentations and tests, using Zoom to connect with participants for an hour three times per week through late May. Working closely with HVAC employers, CareerEdge placed 100% of the students in employment making an average wage of \$14.00 per hour.

The training was made possible by funding from the Eppard Family Foundation and The Harry and Jenette Weinberg Foundation. To watch videos made by STC on our graduates click the button below.

Watch Videos

What's Ahead

- Throughout the summer, CareerEdge convened its **Manufacturing, HVAC, Automotive and Insurance Councils** which include employers and education providers. Via Zoom, employers shared how COVID-19 has impacted their industries, projected hiring, and training needs. CareerEdge will use this information to develop its workforce strategy moving forward.
- CareerEdge is working with Suncoast Technical College to launch a new HVAC Fast-Track training. The training begins September 29, and the deadline to apply is September 8. **[Click here to apply.](#)**



CareerEdge in the News

[Sarasota Chamber on the front line](#)

[Cutting-edge workforce group hits milestone](#)

[Continuing a Decade of Partnership and Workforce Development](#)

[CareerEdge Helps People Make Real Changes](#)

[COVID-19 Presents Challenges for Sarasota Workers](#)

[CareerEdge Partners With STC to Launch Student Internship Program](#)

[Business Organizations Seek to Connect Displaced Workers with Job Openings](#)

[CareerEdge Awards \\$157,209 In Grants to Help Local Employers Train 164 Employees](#)

Virtual 2020 Frank G. Berlin, Sr. Small Business Awards

Featuring a New Workforce Development Category



Building on the spirit and heart that has defined this event for the last 30 years, we are very excited to expand the reach and scope of the event this year by offering it virtually. Featuring a new Workforce Innovation award category, we invite you to join us on **August 28th from 12 p.m. to 1 p.m.** to recognize our tremendous 21 finalists.

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CAREEREDGE FUNDERS: Bank of America, Charles and Margery Barancik Foundation, Gulf Coast Community Foundation, Harry and Jeanette Weinberg Foundation, JP Morgan Chase, National Fund for Workforce Solutions, Sarasota County Government, Foundation for a Healthy St. Petersburg, The Boeing Company, The Greater Sarasota Chamber of Commerce, US Chamber of Commerce